

**Education**

<b>2007</b>	<b>IBM Training, Moscow</b> Course PMF03: Project Management Fundamentals
<b>2005</b>	<b>PA Consulting Group, Prague</b> Course PM4HCFB: Project Management for Home Credit & Finance Bank
<b>1997-2003</b>	<b>Moscow State Technological University "Stankin"</b> Master of Science degree. Technological department Specialty "Automation of technological processes and productions" Specialization "Technological computer science of automated machine-building productions"
<b>2001-2003</b>	<b>Moscow State Technological University "Stankin"</b> Engineer-interpreter degree. Foreign language department. Diploma of additional qualification. Specialization "Technical interpretation in professional communication, English language"

**Work Experience****01.2007-present**Responsibilities:**Jet Infosystems****Head of implementation department / Project Manager**

Manage of department. Account manager role in large western bank.  
Carried out presales support activity for various IT projects.  
Contracts negotiations at C-Level. Clients relation. Communication on board level.  
Direct report to the Steering Committees and CIO.  
Regular presentation and reports to the CIO and Board of directors.

**Manage of portfolio of projects:**

- Implementation of ORACLE FLEXCUBE (#1 core banking systems by sales worldwide) in large Western bank.
- Integration and data migrations.
- Bank reporting system development.

**Achievements:**

- Successfully finished portfolio of projects of data cleansing and data migration from MIDAS to FLEXCUBE (Clients, Accounts, Loans, Cards, Collaterals, Limits, Provisions).
- Successfully finished project of developing reports system using SAP Business Objects solutions in the Bank (Central Bank reports, Analytics reports, MSFO reports, IT and reconciliation reports). >100 reports.
- Created implementation department with strong team.

**09.2004-01.2007**Responsibilities:**HomeCredit&Finance Bank****Project Manager/ Senior Analyst**

Manage of FLEXCUBE and CSS parameterization group.  
Communicating with vendors, and maintaining the project agenda.  
Participation in tendering and implementation of new bank system (FLEXCUBE).  
Direct report to the Steering Committees and the Head of the PMO.  
Regular presentation and reports to the CIO and Board of directors.  
Project team, contractors & suppliers management (project program development, goals & deadlines delivery & define for team members, held regular internal team meetings & meetings with functions at all levels, vendors & weekly site meetings).  
Post implementation project review.  
Preparation of plans and writing reports on the executed works. Informational exchange with Head Quarters.  
Analysis of the banking software market.  
Coordination of contracts together with a financial institutions division. Administrate and Support Bank information systems: QUORUM, HOMER, FLEXCUBE, Client-Bank, Supervise communication between them.

**Manage of portfolio of projects:**

- Data migration projects from QUORUM to FLEXCUBE (Clients, Accounts, Loans, Cards, Collaterals, Limits, Provisions).
- Cards portfolio securitization project definition and organization.
- Credit Bureau project (integration with scoring system).
- Car loans project.
- Teller Cash desk.
- Bank branch offices network organization.

**Achievements:**

- Successfully finished FLEXCUBE modules parameterization:  
CIF – Client details, GL – General Ledger, CASA - Customer Account Saving Account, RT – Retail Teller, RL – Retail Lending, IC – Interest and Charges, works with CASA and CL, ICCF – Interest and Charges for payments, FT – Funds Transfer. Used for foreign payments, conversions, PC – Payments and Collections (rouble payments), DE Teller – Transactions input, SMS – Security Maintenance System, LC – Limits and Collaterals, CS – Core Services (Provisions), TD - Tenor Deposits, MC – Monetary control
- Successfully finished portfolio of projects of data cleansing and data migration from QUORUM to FLEXCUBE (Clients, Accounts, Loans, Cards, Collaterals, Limits, Provisions).

08.2003-08.2004

Responsibilities:

**Dialog-Optim Bank**

**Leading specialist of two Moscow branches.**

Direct report to CIO.

Manage of IT specialists group.

IT budget planning.

Tendering for equipment purchasing.

Participation in negotiations on delivery network equipment and hardware.

Informational exchange with Head Quarters.

Pre-sales consulting and negotiating of Clients Software implementation and support for key clients.

Controlling of suppliers financial documentations (payments, etc.)

Administrating and Supporting Banking information systems: "DIASOFT5NT", "Client-Bank", Western Union, ITP, IC, etc.

Network PC software and hardware administration;

**Achievements:**

- Created all IT infrastructure for new bank branch:

Hardware, Software, Net, all interfaces, business applications installation and parameterization, ATMs installation and parameterization.

- Successfully finished Retail teller module migration and parameterization.

10.2002-06.2003

Responsibilities:

**Petrocom-Honeywell**

**Software Developer**

Development, web design, support of end-user systems, preparation documentation for software.

Design of software interface, participation in international exhibitions and seminars.

Software localization and documentation translations (eng-rus, rus-eng)

09.1999-10.2002

Responsibilities:

**Moscow State Technological University "Stankin" military department**

**Chief engineer**

Manage of IT specialists group.

IT budget planning.

Tendering for equipment purchasing.

Participation in negotiations on delivery network equipment and hardware;

Network PC software and hardware administration

12.1996-08.1997

Responsibilities:

**Petrocom-Honeywell**

**Software Developer**

Development, web design, support of end-user systems, preparation documentation for software.

Design of software interface, participation in international exhibitions and seminars.

Software localization and documentation translations (eng-rus, rus-eng)

**Skills**

General Management, Project Management, Strategic Planning, Risk Analysis, Risk Management, Business Analysis, Functional & Systems Analysis, Consulting, Architecture Design, Presales, Sales, Budgeting, System Integration, Banks Systems Implementation, Banks technologies, Finance & accounting, Contract negotiation, Client Relation.

Bank systems:

FLEXCUBE, SIEBEL CRM, MANTAS, MIDAS, DIASOFT 5NT, QUORUM, HOMER, SWIFT, ITC,

Western Union, IC.

OS&DB:

Windows 95-Vista, Unix/Linux, Novell NetWare 4.xx, Oracle 8-11, Sybase, MS SQL, SQL, PL/SQL, Business Object XI

Good negotiations and management skills.

Experience of business dialogue and correspondence with foreign partners.

Good knowledge of IT market.

Presence of working contacts in banking sphere.

**Personnel information**

Russian native speaker.

Fluent English. Basic español

Responsible, communicative, work well individually or in team, goal-oriented, self-motivated.

**Additional information**

Driving license AB.

Foreign passport.

Geographical preferences: No.

Relocations: Yes.

LinkedIn profile: [www.linkedin.com/in/mlubimov](http://www.linkedin.com/in/mlubimov)

**Hobbies**

Aikido, Tango, mountaineering, climbing, music, traveling, computer art, photography.